



NFCC
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Chiefs Council

Overview Category Strategy Fleet

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CATEGORY STATUS OVERVIEW

Key Contacts	Status	RAG
CFO Category Lead: Stuart Errington (Durham and Darlington)	NFCC Emergency Response Vehicles Framework in place until March 2021: Pumping, Special and Aerial Appliances, developed with NFCC Transport Officers Group (TOG). CCS Frameworks being used collaboratively on Fuel, Fuel Cards, Light Vehicles, Tyres, Vehicle Conversions, Telematics and Tyres.	Green
Category Commercial Lead: Melanie Walsh (Devon and Somerset)		

Category Description

Incorporates all vehicles owned, leased or hired by FRS including the goods and services required to maintain, repair, modify and keep vehicles fit for purpose and available for use.

It does not include operational equipment or boats and the employment, estates, insurance or training costs associated with Fleet activities.

Key Stakeholders

- NFCC Transport Officers Group
- Fleet and Engineering Managers (Fire and Police)
- Procurement Practitioners (Fire and Police)
- Home Office Standards Committee FSH/17
- Crown Commercial Service (CCS)
- FIRESA, Trade Associations and Suppliers
- FRA and FRS
- NFCC Council and Sub Committees

Fleet- circa £85.6M pa

Emergency Response Vehicles

- 59% (£50.5M)
- 7 Key Providers
- NFCC Fire Sector Framework established.
- Local IRMP requirements key
- In progress

Light Support Vehicles

- 16% (£13.7M)
- Variety of Providers
- CCS frameworks
- Police and Fire frameworks
- Opportunity for standardisation
- In progress

Maintenance

- 13% (£11.1M)
- Variety of Providers
- Limited collaborative arrangements in place
- Requires Review

Fuel

- 12% (10.2M)
- 2 Key Fuel card providers
- Collaboration with wider public sector
- Competing frameworks for Bulk Fuel
- In progress



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STRATEGIC OBJECTIVES

The implementation of this category strategy is intended to provide fire authorities with the opportunity to reduce acquisition and whole life costs of fleet through supporting:

- Reviews of fleet expenditure and fleet profiles
- Collaboration opportunities with the police and wider public sector
- Introduction of innovative smaller, lighter fleet options
- Increase standardisation, collaboration and aggregation of fleet acquisitions
- Effective contract management of key suppliers
- Development of robust design and build specification standards
- Improve communication between stakeholders and suppliers
- Reduce duplication of effort

In striving to achieve these objectives, the strategy will also seek to consider its impact on:

- Ensuring delivery of local IRMP requirements
- Ensuring delivery of local operational requirements
- Providing the resources needed to deliver collaboration
- Degree of standardisation achievable



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SUBCATEGORY SPEND

Sub-Category	£	%
Emergency Response Vehicles		
	Pipeline	
Pumping Appliances	£44M	76%
Special Vehicles	£6M	13.5%
Aerial Appliances	£3m	10.5%
Light and Support Vehicles		
	Pipeline	
Support Vehicles	£11M	69%
Vehicle Hire	£5M	31%
Maintenance	Bravo	
Maintenance and Parts	11.1M	
Fuel	Bravo	
Liquid Fuel	£5.9M	54%
Fuel Cards	£5M	46%

Sources: Bravo 15/16 (FRS spend data), Pipeline and Contracts (FRS info) and Fleet Framework consultation 2016 (FRS info).

Bravo data 15/16 (See slide 1)
 Emergency Response Vehicles £50.5M
 Light/Support Vehicles £13.7M

KEY SUPPLIERS (BRAVO 15/16)

Emergency One
 Babcock
 John Dennis Coachbuilders
 Allstar Business Solutions
 Angloco
 Lex AutoLease
 Rosenbauer
 Volkswagen Group UK Ltd
 Siemens Plc
 SG Equipment Finance



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CURRENT PROJECTS

Project Title	Value	Potential Benefits (Savings & Efficiencies)
Emergency Response Vehicles Framework: Pumping, Aerial and Special Vehicles (NFCC)	£200M	£ TBD Route to market Collaboration Aggregation Supplier Management Local IRMP requirements
Bulk Fuel Aggregation Opportunity (CCS)	TBD	
Light Vehicles Procurement (Police and Fire)	TBD	
Vehicle Hire (Police and Fire)	TBD	
Vehicle Communications (ESN) Support	TBD	
		Operational capability



FUTURE/PRIORITY PROJECTS

Project Title	Description
Tyres	Police and Fire use of CCS Framework – requires review
Fuel Cards	Police, Fire contract from CCS framework expires 2018 - requires review.
Telematics	CCS Framework – requires review
Vehicle Parts and consumables	Requires review



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RISKS & OPPORTUNITIES

Risks

- Local IRMPs mean varying demands and risks
- Differing local strategies for fleet
- Complex, high value, technical requirements
- High cost of change
- Wide stakeholder interest
- Low levels of collaboration amongst FRS
- Autonomous decision making at a local level
- Limited availability of staff to drive collaborative change

Opportunities

- Presence of the NFCC Transport Officers Group (TOG) to drive professional standards and collaboration
- Nationally agreed framework for Emergency Response Vehicles
- Presence of the NFCC Procurement Hub to support collaboration
- Presence of National Association of Police Fleet Managers (NAPFM) to support wider blue light collaboration.
- Availability of CCS frameworks and CCS Fleet Category Lead.
- Changing role of fire and rescue, medical, community, special rescue require new fleet approaches
- Introduction of telematics
- Introduction of new communication and equipment



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SAVINGS TARGET

Category	Annual Expenditure (£m)	Savings Opportunity (%)	Savings Opportunity (£)
- Pumping appliances - Light Vehicles - Fuel	£30M pipeline £11.5M pipeline £10.1M bravo	10% 10% TBD	£3M pa £1.15M pipeline TBD

Benchmarking & Data Summary

Item	Highest Price Paid	Lowest Price Paid	Price Difference	Average Price
Officer Cars	£36,459	£8,214	£28,245	£22,336
Medium Rescue Appliance*	£277,845	£126,095	£151,750	£201,970
Tyres for MRP	£443	£92	£351	£267
Hire Cars	£64.40	£7.50	£56.90	£12.00

In 2016 the Home Office issued a Basket of Goods Questionnaire on the following descriptors. It is acknowledged that FRS data did not consistently provide the same information and a data check/cleansing exercise could be undertaken on the areas to determine an accurate average price.

Descriptors were as follows:

Officers Cars: vehicles issued to Flexi Duty Officers.

MRP: Fully equipped Medium Rescue Pumping Appliance (7.5 to 15 tonne), excluding stowed portable equipment. BE EN 1846-1:2011, BS EN 1846-2:2009 + A1 2013, BS EN 1846-3:2013.

Tyres: Unit price per tyre most commonly used by the service for Medium Rescue Pumping Appliances.

Vehicle Hire: Standard size vehicle (e.g. Vauxhall Corsa, Renault Clio). Hire costs should include delivery/collection charges.



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